

Sales Assistant (w/m/d)

Drink More Water, together we grow.

Here at waterdrop®, we make drinking more water fun, convenient and most importantly, sustainable! Discover the world of innovative and eco-friendly hydration with our fruity little cubes – Microdrinks – that save plastic and carbon emissions (as compared to conventional pre-filled bottled drinks) and help score one for the planet. With a successful online presence, 40+ stores around the world, dedicated B2B partners and over 22,000+ retail and branded stores, we can't wait to take this journey to the next level – together with you!

Become part of our Store in Amsterdam!

- Full -time or 30 hours

Your responsibilities at waterdrop®:

Provide excellent customer service and surpassing customer expectations at every opportunity!

- Identify customer needs and answer product related questions. Be able to respond to queries on product's price, features and benefits
- Take every opportunity to capture customer data in order to expand our database and encourage customer loyalty.
- Resolve customer complaints promptly and successfully by investigating problems, developing solutions and making appropriate recommendations to the management.
- Maximise selling opportunities to achieve store and individual sales targets.
- Deliver Product Excellence by maximising product knowledge with relevant recommendations.
- Attend and participate in store meetings and training sessions as required by your manager.
- Ensure that good communication with your colleagues is maintained
- Have a positive attitude with the team and customers and be open to constructive feedback.
- Maintain brand standards on visual display and merchandising, cleanness and general housekeeping
- Follow policies and procedures to maintain the security of stock, customer records and cash Handling.

- Ensure that time keeping attendance is in line with the company's policies and procedures. Opening and closing the store as and when required.
- Be aware of Health & Safety requirements in the store.

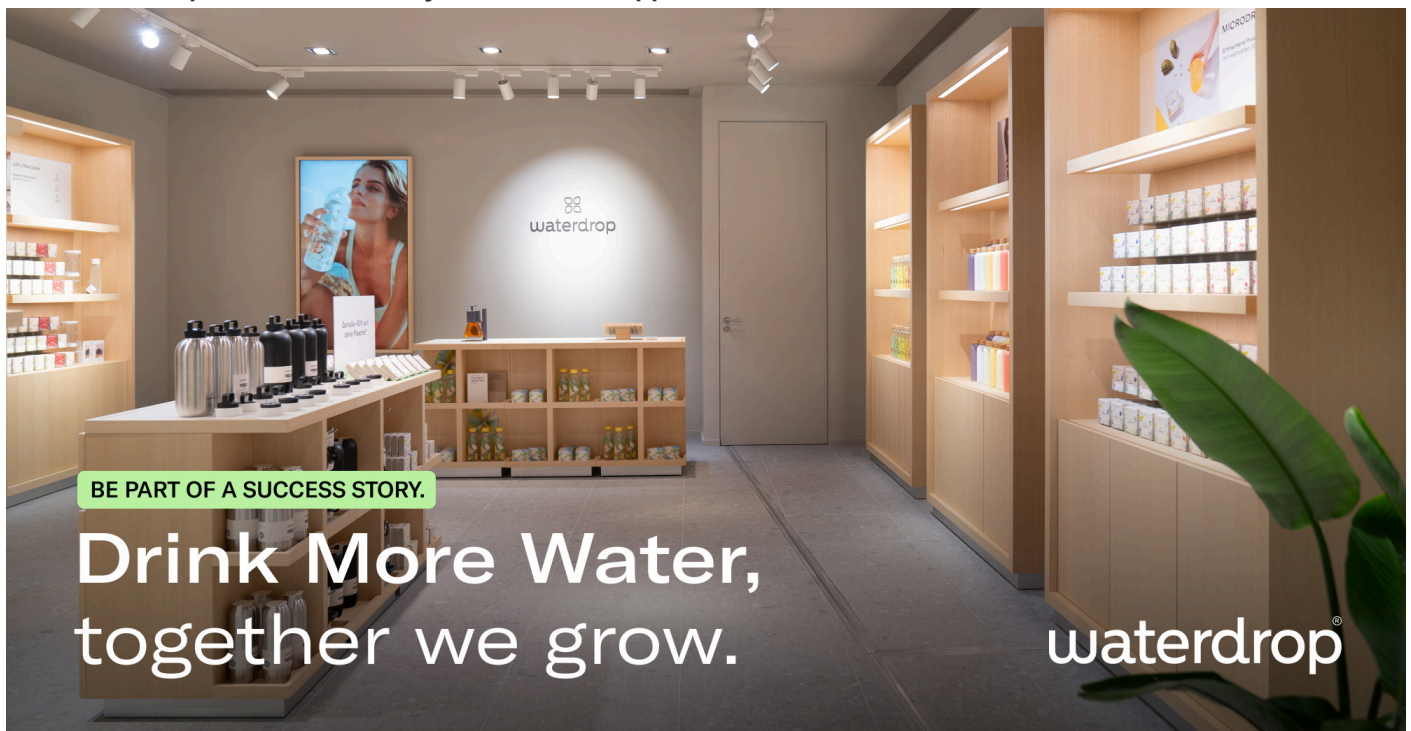
What you bring to the table:

- Be approachable and available to assist our customers with their shopping experiences.
- Enthusiasm and commitment to always provide excellent customer service.
- Willing to adapt and take on new challenges.
- Strong selling skills.
- Always presents a professional image.
- Ability to multitask.
- The ability to maintain professionalism under all circumstances.
- Works effectively and efficiently alone and in the team.
- Prepared to go the extra mile when needed.
- Seeks opportunities to be proactive.
- Good interpersonal and communication skills.
- Demonstrate retail sales experience in a customer focused environment

What we offer you:

- An ambitious and international team with whom fun is by no means neglected.
- Individual development opportunities in one of the fastest growing e-commerce companies in Europe.
- Discount on-and offline on your waterdrop purchases and many free merchandising items.
- Legendary team events and qualified training.
- Additional monthly bonuses when targets are met

Wanna drop in? Just send us your CV via the application button.



Sales Assistant (w/m/d)

Additional information

Location **Amsterdam**

Position type **Full-time employee**

Start of work **As of now**

Responsible

Job Agterhof